



## **Meghraj Capital Partners with Global Infrastructure Advisors for Infrastructure Financing**

Meghraj Capital is delighted to announce its partnership with Global Infrastructure Advisors, LLC (GIA) to work together to structure efficient financing solutions for clients in the infrastructure sector in India, Kenya, Tanzania, Rwanda, Uganda, and Ethiopia.

Meghraj Capital's parent business, Meghraj Group, is an international investment banking advisory, fiduciary services and infrastructure consulting organisation. Meghraj Group operates directly in seven countries and in a further thirteen countries through an affiliate trust and corporate services business that manages USD 100 billion of client assets.

Meghraj Capital has hands-on experience of facilitating flows of capital into, out of, and between its core markets of East Africa, India, UK, US, and Japan. Meghraj Capital has been working with governments, development finance institutions, utilities, and private sector companies in the infrastructure sector across Asia and East Africa in conventional power, renewable energy, urban and transportation infrastructure, and climate change and sustainability.

Global Infrastructure Advisors, LLC is an international investment banking and financial advisory firm which specialises in infrastructure project finance and has a wealth of experience in the energy, water, waste management, transportation, logistics, telecommunications, and social sectors (education, healthcare, justice, social housing). GIA acts as financial advisor to government agencies, sponsors, developers, funds, and international engineering, procurement and construction (EPC) firms, providing clients access to public and private debt and equity capital markets. GIA's services include project identification, project structuring, environmental and social impact assessment, and holistic risk management.

Through this cooperation, both firms will work together to:

- Leverage their established networks of infrastructure sponsors to source and/or structure investment opportunities
- Execute JV agreements with government and multilateral agencies for the development of infrastructure projects under the model of Public Private Partnerships (PPPs)
- Assist in raising and investing growth capital to support restructurings, new project initiatives, and/or joint venture partner arrangements
- Invest in projects that require financing or raise capital to complete key milestones to reach a financial close
- Provide secured financing to projects for specific predevelopment costs
- Facilitate and invest in the preliminary financial feasibility studies and analyses, the bidding or negotiation processes as required for project financing
- Partner with leading institutional investors in support of infrastructure development

The partnership brings access to capital from a wide range of debt and equity investors across the world which can source up to 100% of the project financing requirements depending on the project risks and investment attractiveness. The collaboration with Meghraj Capital is based on its credentials in the infrastructure sector and its presence in the developing markets of South Asia and East Africa.

For further information please contact:

Chandrashekar Iyer, Managing Director, Meghraj Capital India, [Chandrashekar@meghrajindia.com](mailto:Chandrashekar@meghrajindia.com)